

THE DRILLING PRESS

ANYTHING BUT BORING



**JEFFREY
MACHINE INC**
DRIVEN BY PRECISION



Join Us

MARCH 10-14, 2020
LAS VEGAS, NV

BOOTH F3583

Heading to Vegas for CONEXPO-CON/AGG 2020!

For the first time, Jeffrey Machine will be exhibiting at CONEXPO-CON/AGG, North America's largest construction trade show held every 3 years in Las Vegas. Jeffrey Machine will be showcasing our newest cutting-edge technologies to make *your* work more efficient. We have been hard at work for the past few months preparing our booth to create an amazing experience for our customers. We are very excited and can not wait to head to Vegas in a few weeks! We hope to see you all there at Booth F3583!



EMPLOYEE SPOTLIGHT: MEET KRIS BAILEY, SALES MANAGER



Kris Bailey began working at Jeffrey Machine in 2008 and has been in the steel plate fabrication industry for twenty-nine years. At eighteen years old, he started out on a grinder as an hourly laborer. He spent the next thirteen years working his way up through the shop and the field learning trades like welding, plate and structural fitting, and installation. He was eventually promoted to a management position over sixteen years ago. His background gives him an exceptional understanding and appreciation for the employees in the shop and customers in the field. He has four children: three sons ages 24, 21, and 3, and one daughter age 9. Kris and his wife, Melanie, live in Ashville, Alabama.

How did you first learn about Jeffrey Machine?

I was looking for a new job in 2008. I contacted a friend of mine who works for Ryerson and he introduced me to Jeffrey Machine.

What do you like most about Jeffrey Machine?

One of the best things about Jeffrey Machine is the fact that once you become a member of the team, you are known for excellence in the industry. The family dynamic is prevalent throughout all levels of employees and we work together to ensure the best possible products and services. At Jeffrey Machine, we greatly appreciate

our customers and take pride in exceeding their expectations on a daily basis.

What is the most challenging part about Jeffrey Machine?

From a sales perspective, I feel like the most challenging thing to our sales team is to educate the customer on the true value of our products in a price sensitive market. We design and fabricate the best drill tools we can from the very best materials available. Often times we are not the lowest in price so we have to explain to the customer how and why we offer a better product that is worth the investment in the long run.

How has the company changed since you first started?

The good news is that Jeffrey Machine has not really changed much at all in the last eleven years. We have obviously grown in some ways but the principals remain the same, a great family owned business to work for, with a continued focus on building a better product for our customers while taking care of our employees and their families.

What is your proudest moment at Jeffrey Machine?

In September 2019, we set a new all-time monthly sales record surpassing a goal that I had personally set many months before and announced to everyone. I would like to thank the entire Jeffrey Machine team for helping to make that goal a reality. I believe that it takes each and every one of us working together everyday to accomplish this type of progress.

What do you hope the future brings for Jeffrey Machine?

I hope that we will continue to grow and prosper at a rate which we can still maintain our best level of service to our customers, employees and their families.

BETEK  **.990HB Teeth**
By the bucket
30 teeth per bucket

1ST QUARTER BLOWOUT
\$203.40 \$6.78/tooth
SAVE \$36 **BEST PRICE \$7.90/tooth**

MSRP in the Continental United States. Credit Card payments do not qualify. Prices subject to change. While supplies last.

QUARTER 1 Special
During the first quarter of 2020

Every order over **\$1,000*** receives a **YETI** rambler.

*While supplies last. Order must be over \$1,000 before shipping & taxes included.



CORPORATE OFFICE 3841 Industrial Dr • Birmingham, AL 35217 | 205.841.8600
TEXAS OFFICE 2214 W. Eules Blvd • Eules, TX 76040 | 817.545.8677

JeffreyMachine.com

Follow us on   